DELDOT - WE'VE CHANGED!

FY 2004 OPERATING AND CAPITAL BUDGET REQUESTS

DELAWARE DEPARTMENT OF TRANSPORTATION

November 27, 2002

- DELDOT'S FINANCIAL PLAN
- NEW ORGANIZATION
- GROWTH CHALLENGES
- TRANSIT CHALLENGES
- BUDGET OVERVIEW

FINANCIAL PLAN FISCAL YEARS 2003,

490,789 \$

483,825 \$

2004 - 2009

Total Resources (Cash & Revenue)

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| 10 | |
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| | |

| Α | F | G | | Н | | ı | J | K | L | M |
|------------------------------------|---------------|---------------|----|-------------|-----|-------------|---------------|---------------|---------------|-----------|
| | | | Se | pt 2002 DE | FAC | | | | | |
| | | | | (in 000's) | | | | | | TOT41 |
| | 2002 | 2004 | | 2005 | | 2000 | 2007 | 2000 | 2000 | TOTAL |
| | <u>2003</u> | <u>2004</u> | | <u>2005</u> | | <u>2006</u> | <u>2007</u> | <u>2008</u> | <u>2009</u> | 2004-200 |
| Beginning Cash | \$ 53,766 | \$ 36,614 | \$ | 26,051 | \$ | 15,592 | \$ 15,662 | \$ 16,407 | \$ 16,281 | |
| Pledged Revenue | | | | | | | | | | |
| Toll Road Revenues | 66,200 | 67,000 | | 67,900 | | 68,800 | 69,500 | 70,600 | 70,700 | 414 |
| Motor Fuel Tax Admin. | 109,700 | 111,000 | | 111,900 | | 112,900 | 113,800 | 114,700 | 115,450 | 679 |
| DMV Fees | 101,675 | 104,600 | | 107,550 | | 109,900 | 112,500 | 115,100 | 117,300 | 666 |
| Interest Income | <u>6,500</u> | 9,000 | | 9,000 | | 10,000 | <u>9,500</u> | 9,000 | 9,000 | <u>55</u> |
| Total Pledged Revenue | 284,075 | 291,600 | | 296,350 | | 301,600 | 305,300 | 309,400 | 312,450 | 1,816 |
| Non-Pledged Revenues | | | | | | | | | | |
| Route 1 Toll Road | 25,700 | 26,000 | | 26,500 | | 27,000 | 27,500 | 28,100 | 28,700 | 163 |
| Escheat | 0 | 0 | | 0 | | 0 | 0 | 0 | 0 | |
| DE Transit (Farebox & FTA & Other) | 12,640 | 13,097 | | 11,812 | | 11,817 | 11,854 | 11,891 | 11,928 | 72 |
| Port of Wilm. | 1,065 | 2,117 | | 2,117 | | 2,117 | 2,117 | 2,117 | 2,117 | 12 |
| County, Municipal, Private Funding | 2,580 | 0 | | 0 | | 0 | 0 | 0 | 0 | |
| Federal Discretionary | 4,850 | 6,000 | | 0 | | 21,556 | 0 | 0 | 0 | 27 |
| Federal Apportionment | 102,088 | 105,136 | | 179,692 | | 123,438 | 69,097 | 69,097 | 69,097 | 615 |
| Federal Sanctions-BAC included | (2,549) | (3,909) | | (5,567) | | (7,226) | (8,885) | (8,885) | (8,885) | (43 |
| Sanction Pass Thru-Safety | 1,350 | 2,670 | | 2,670 | | 2,670 | 2,670 | 2,670 | 2,670 | 16 |
| Other | 5,225 | 4,500 | | 4,250 | | 4,100 | 4,100 | 4,100 | 4,100 | <u>25</u> |
| Total Non-Pledged Revenue | 152,949 | 155,611 | | 221,474 | | 185,472 | 108,453 | 109,090 | 109,727 | 889 |
| Total Revenues | \$ 437,024 | \$ 447,211 | \$ | 517,824 | \$ | 487,072 | \$ 413,753 | \$ 418,490 | \$ 422,177 | \$ 2,706 |



543,875 \$

502,664 \$

429,415 \$

434,897 \$

438,458

FINANCIAL PLAN FISCAL YEARS 2003,

2004 – 2009

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| _ | 44 | |
|---|----|--|
| C | | |

| | | | | | | | | | | | _ | |
|-----------------------------------|---------------|---------------|----|----------------------------|----|---------------|---------------|---------------|----------|--------------|----|-------------|
| A | F | G | | Н | | ļ | J | K | <u> </u> | L | | М |
| | | | S | ept 2002 DEF (in 000's) | FA | C | | | | | | |
| 1 | | | | (111 000 3) | | | | | | | | TOTAL |
|] | <u>2003</u> | <u>2004</u> | | <u>2005</u> | | <u>2006</u> | <u>2007</u> | <u>2008</u> | | <u>2009</u> | | 2004-200 |
| <u>Debt Service</u> | | | | | | | | | | | | |
| Senior Bonds | 66,672 | 74,937 | | 82,673 | | 87,534 | 91,973 | 96,458 | | 94,530 | | 528, |
| Junior Bonds | 15,430 | 14,750 | | 13,917 | | 13,033 | 13,034 | 13,037 | | 13,036 | | 80, |
| G.O. Bonds | 1,265 | 492 | | 653 | | 543 | 767 | 592 | | 662 | | 3, |
| Port of Wilm | <u>1,065</u> | <u>2,117</u> | | <u>2,117</u> | | <u>2,117</u> | <u>2,117</u> | <u>2,117</u> | | <u>2,117</u> | | <u>12, </u> |
| Debt Service | \$ 84,432 | \$ 92,296 | \$ | 99,360 | \$ | 103,227 | \$ 107,891 | \$ 112,204 | \$ | 110,345 | \$ | 625, |
| Revenue Net of Debt Service | \$ 352,592 | \$ 354,915 | \$ | 418,463 | \$ | 383,845 | \$ 305,862 | \$ 306,286 | \$ | 311,832 | \$ | 2,081, |
| Department Operations | 97,610 | 100,345 | | 103,355 | | 106,456 | 109,650 | 112,939 | | 116,327 | | 649, |
| Delaware Transit System Ops. | <u>57,543</u> | 65,056 | | 66,368 | | <u>69,101</u> | 72,002 | <u>75,047</u> | | 78,242 | | <u>425,</u> |
| Total Operations | \$ 155,153 | \$ 165,401 | \$ | 169,724 | \$ | 175,557 | \$ 181,652 | \$ 187,986 | \$ | 194,569 | \$ | 1,074, |
| Net Revenue Available for Capital | \$ 197,439 | \$ 189,514 | \$ | 248,739 | \$ | 208,288 | \$ 124,210 | \$ 118,300 | \$ | 117,263 | \$ | 1,006, |
| Borrowing | 85,758 | 93,000 | | 71,250 | | 58,250 | 43,750 | 50,250 | | 47,750 | | 364, |
| Anticipated Capital | | | | | | | | | | | | |
| New Authorization | 334,261 | 373,478 | | 422,974 | | 304,596 | 207,966 | 207,966 | | 207,966 | | 1,724, |
| Spending | 300,349 | 293,076 | | 330,449 | | 266,467 | 167,215 | 168,676 | | 168,661 | | 1,394, |
| Authorized/Unexpended | \$ 461,163 | \$ 541,565 | \$ | 634,090 | \$ | 672,219 | \$ 712,970 | \$ 752,260 | \$ | 791,566 | | |
| Pay Go Revenue | 89,121 | 79,617 | | 71,945 | | 67,850 | 61,328 | 55,418 | | 54,381 | | 390, |
| Pay Go Percentage | 46.4% | 43.5% | | 46.8% | | 53.8% | 58.8% | 52.4% | | 51.4% | , | , |
| Additional Senior Bonds Test | 4.16 | 3.77 | | 3.48 | | 3.33 | 3.22 | 3.11 | | 3.21 | | |

Pay Go Revenue = Net Revenue Available for Capital - Fed Reimburse (line 45-line 20-21-22-23-24)

Pay Go Percentage = Pay Go Revenue / State Capital Spending (line 55/(line 50-line20-21-22-23-24)

Additional Senior Bonds Test = (Pledged Revenue - Inv. Income)/Senior Yrly Debt Service ((line13-line12)/line 33)



WHY DELDOT HAD TO CHANGE

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DELDOT HAD TO CHANGE TO ACCOMMODATE

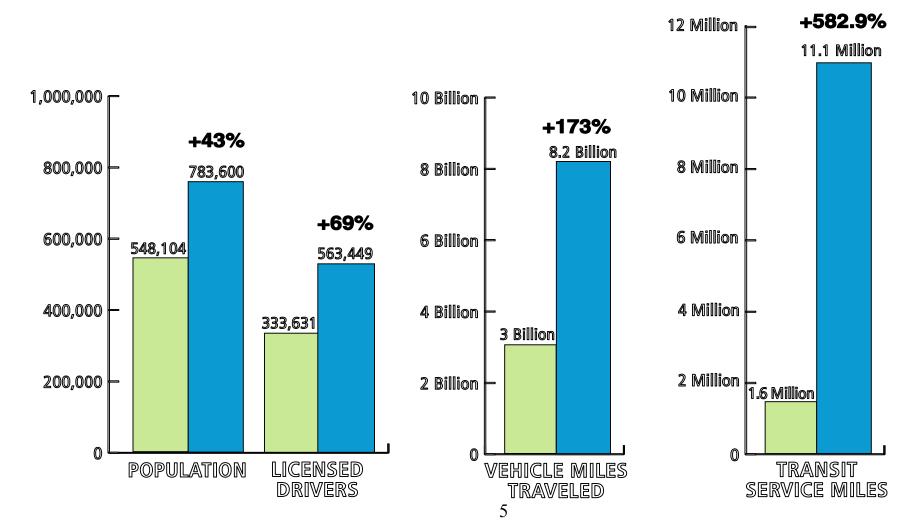
- A GROWING POPULATION
- DEVELOPMENT PATTERNS SHIFTING SOUTH
- INCREASING TRAVEL DEMANDS OF MOTORISTS
- EVER INCREASING DEMAND FOR PUBLIC INPUT

WHY DELDOT HAD TO CHANGE

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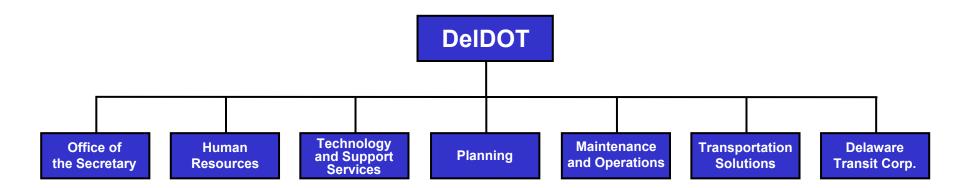
A CHANGING STATE... 1970 vs. 2002







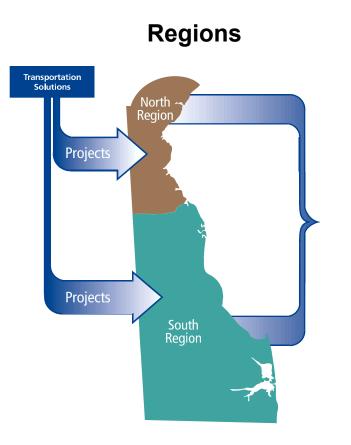
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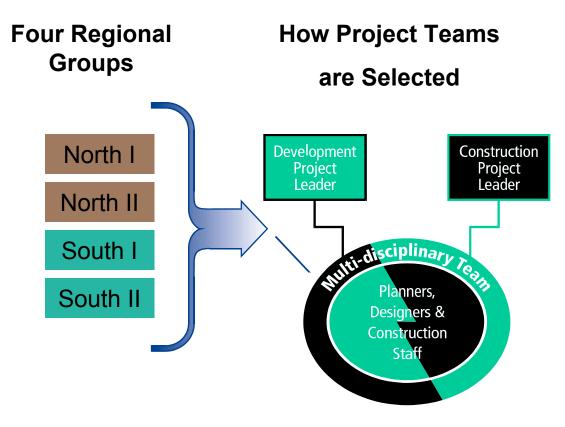


HOW TRANSPORTATION SOLUTIONS FUNCTIONS

N THE NEW ORGANIZATION







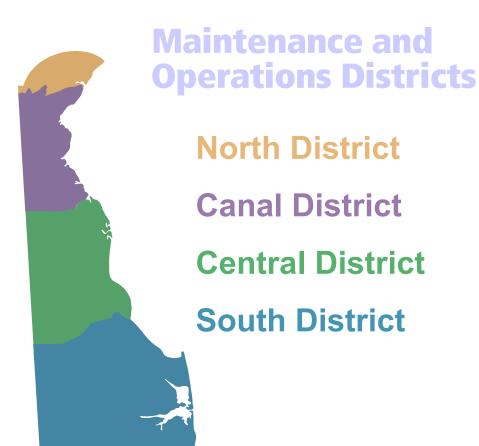


HOW MAINTENANCE AND OPERATIONS FUNCTIONS

N THE NEW ORGANIZATION



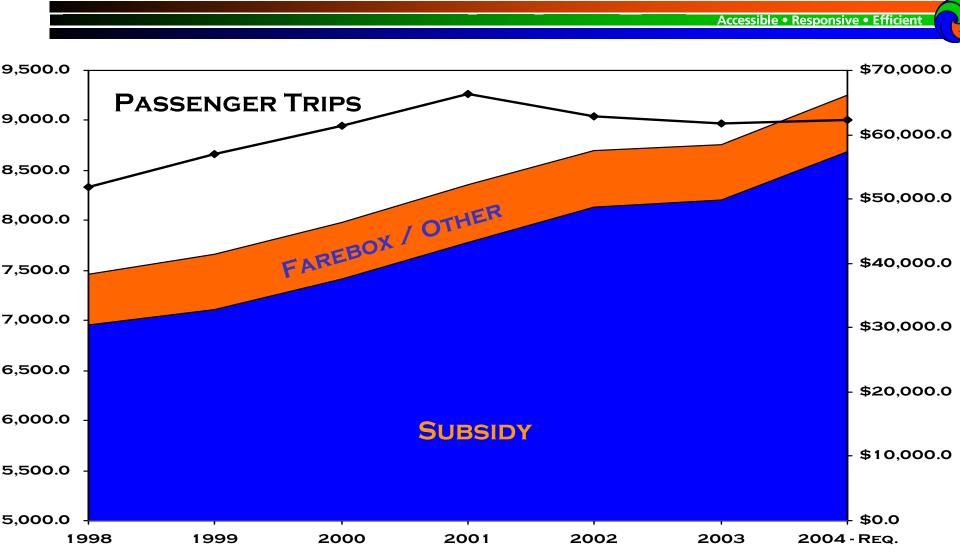




- Transportation System Maintenance
- **Pavement Management**
- **Community Transportation Program**
- **Bridge Management**
- **Toll Operations**
- National Pollutant Discharge Elimination System (NPDES)
- **Stormwater Management**
- Sign Fabrication and Installation
- **Pavement Markings**
- Street and Overhead Sign Lighting
- **Public Works**
- **Roadside Beautification**
- **Outdoor Advertising**
- **Business Management**

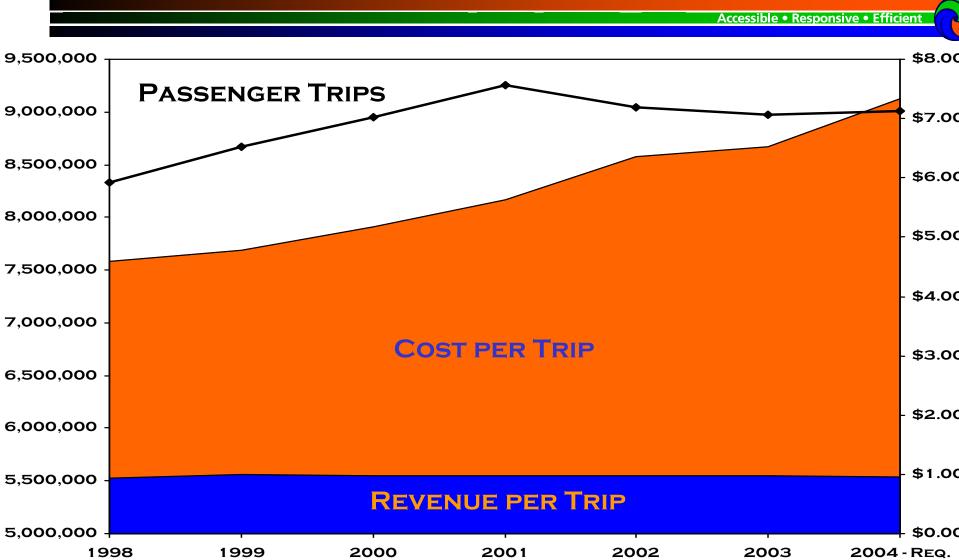


OTC - ALL SERVICES (IN 000s)



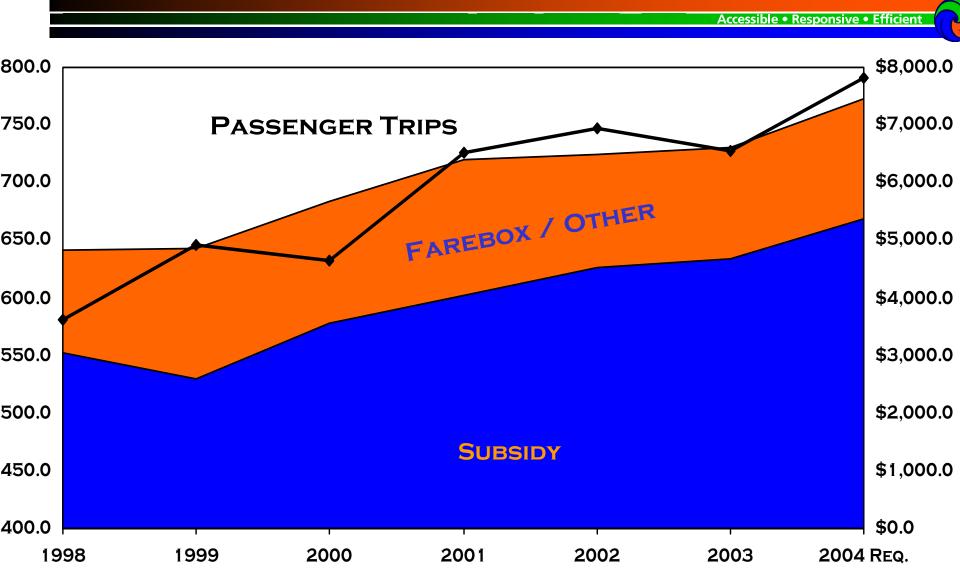
DTC - ALL SERVICES





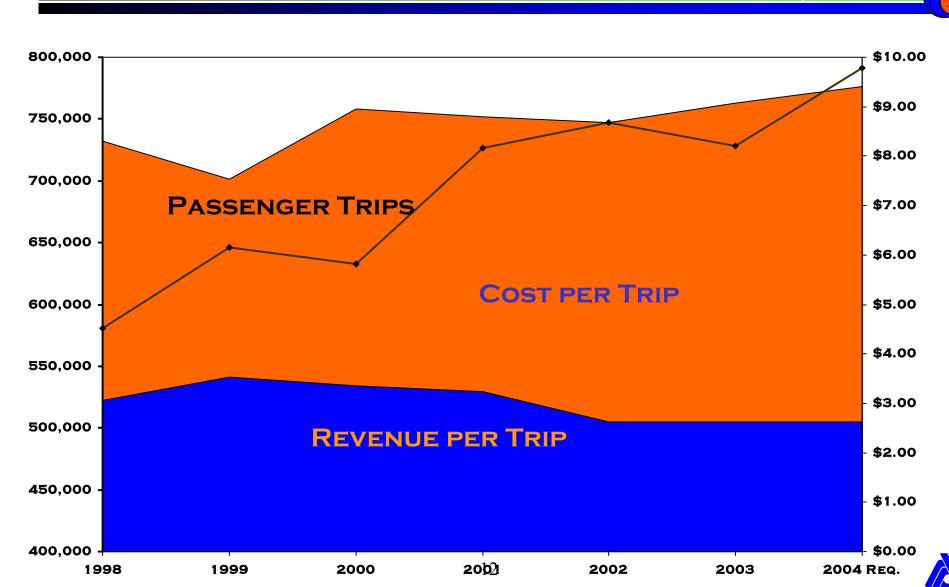
DTC - R2 SEPTA (IN 000s)



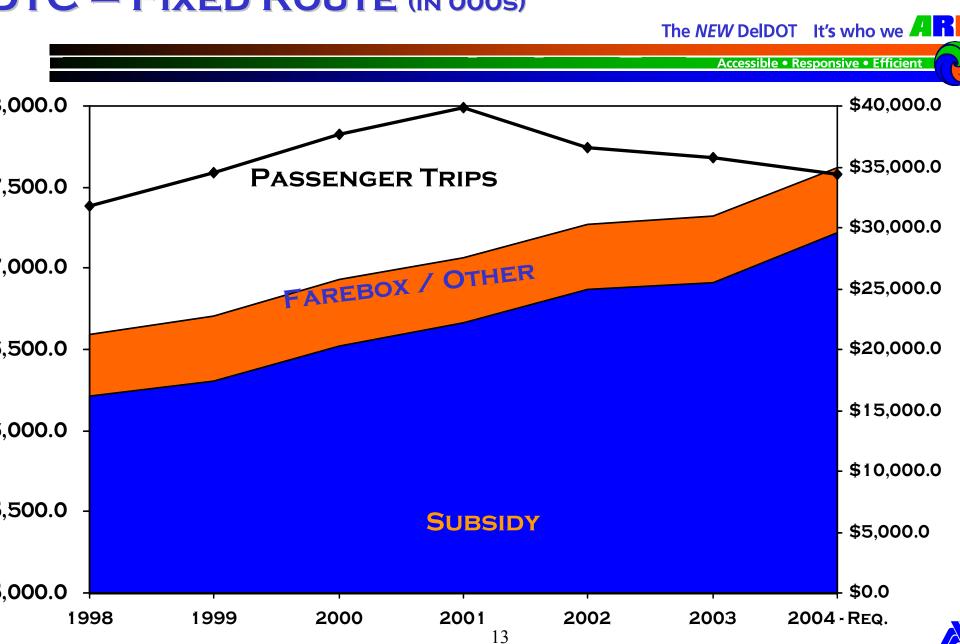


DTC - R2 SEPTA

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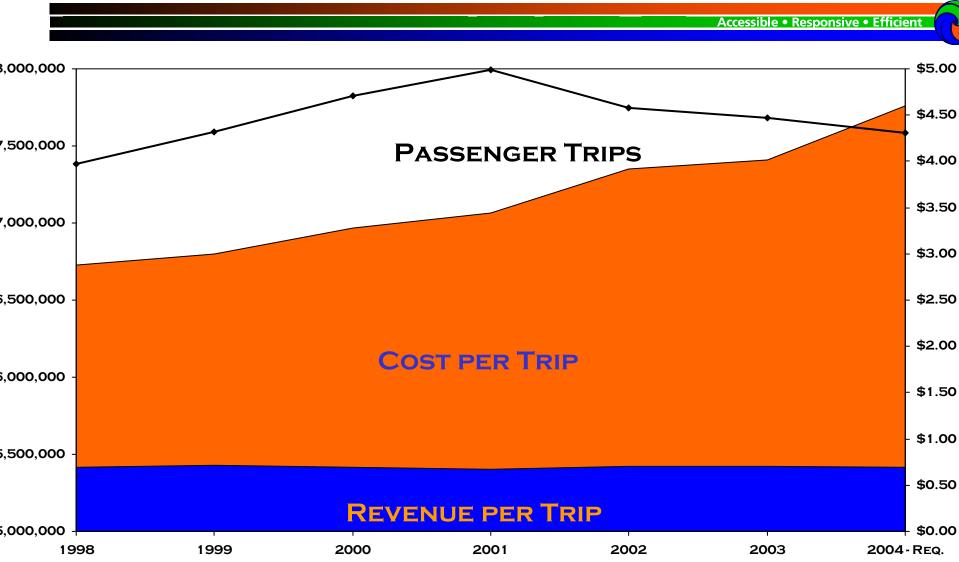


OTC - FIXED ROUTE (IN 000s)



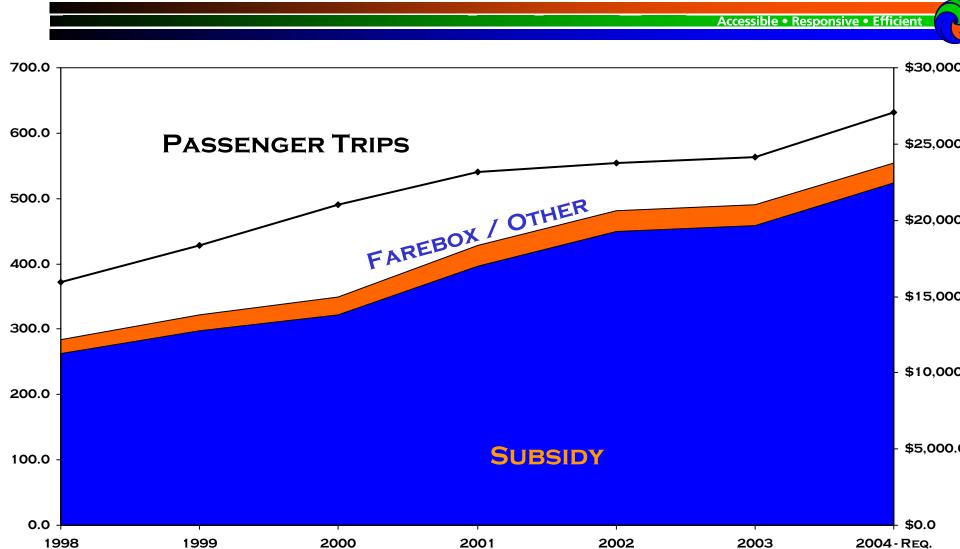
OTC - FIXED ROUTE





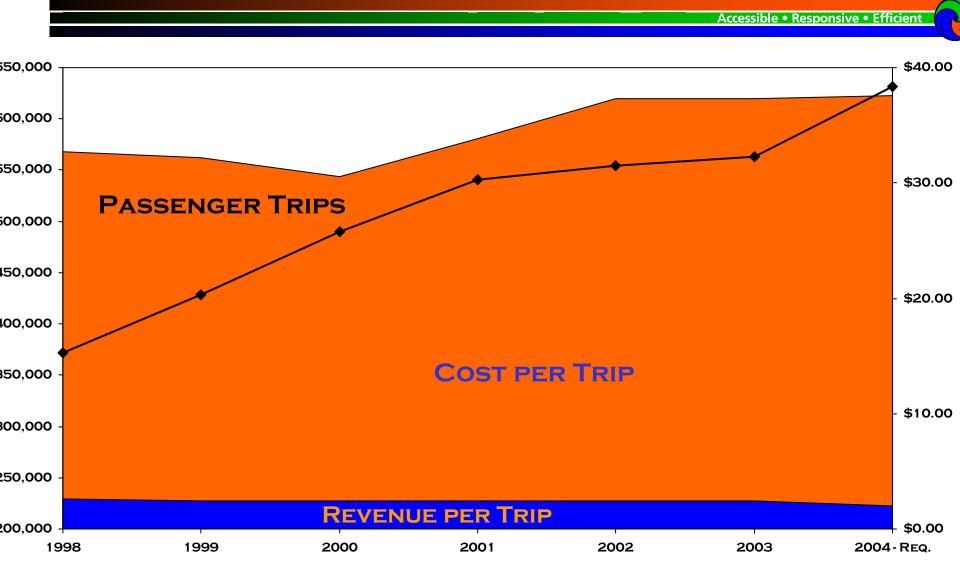
DTC - PARATRANSIT (IN 000s)





OTC - PARATRANSIT



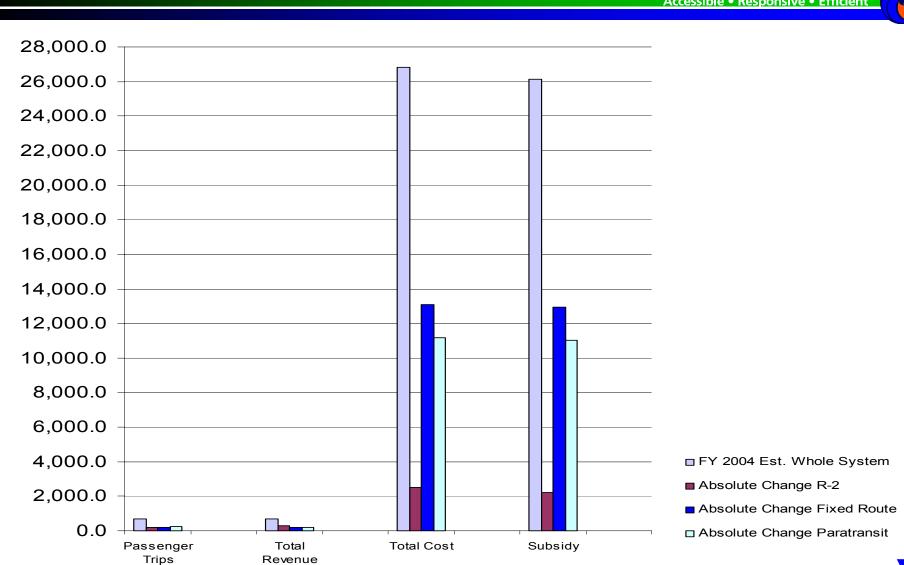


DTC FINANCES 1998 – 2004

ABSOLUTE CHANGE (IN \$000s)

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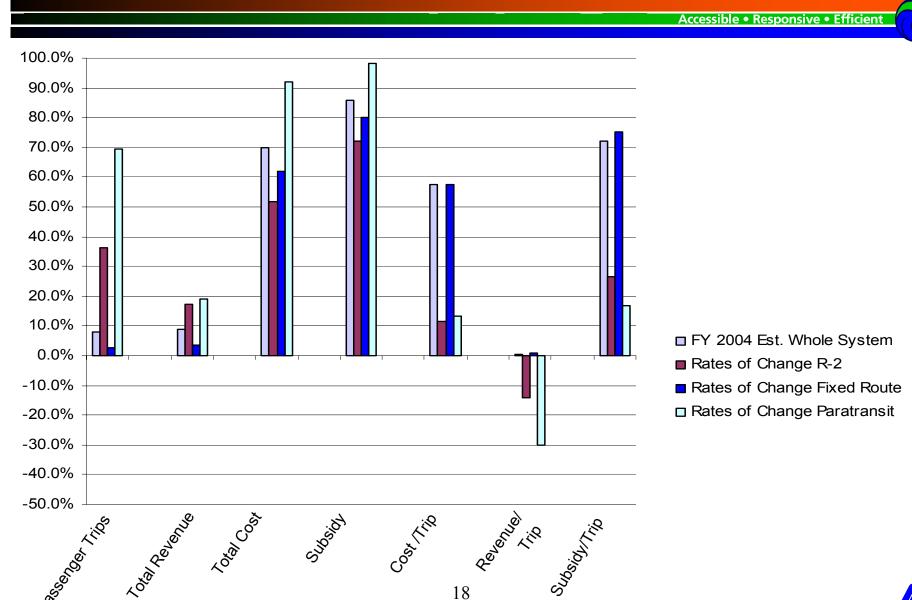




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OTC FINANCES 1998 - 2004

RATES OF CHANGE



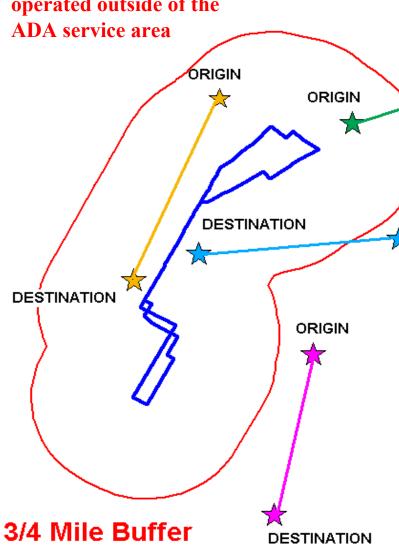


ADA Service Area

DESTINATION

ORIGIN

29% of Trips are operated outside of the



TRIP 1
SERVICE PROVIDED

Delaware - Yes Pennsylvania - Yes Maryland - Yes New Jersey - Yes

TRIP 2
SERVICE PROVIDED

Delaware - Yes Pennsylvania - No Maryland -No New Jersey - No

TRIP 3
SERVICE PROVIDED

Delaware - Yes Pennsylvania - No Maryland -No New Jersey - No

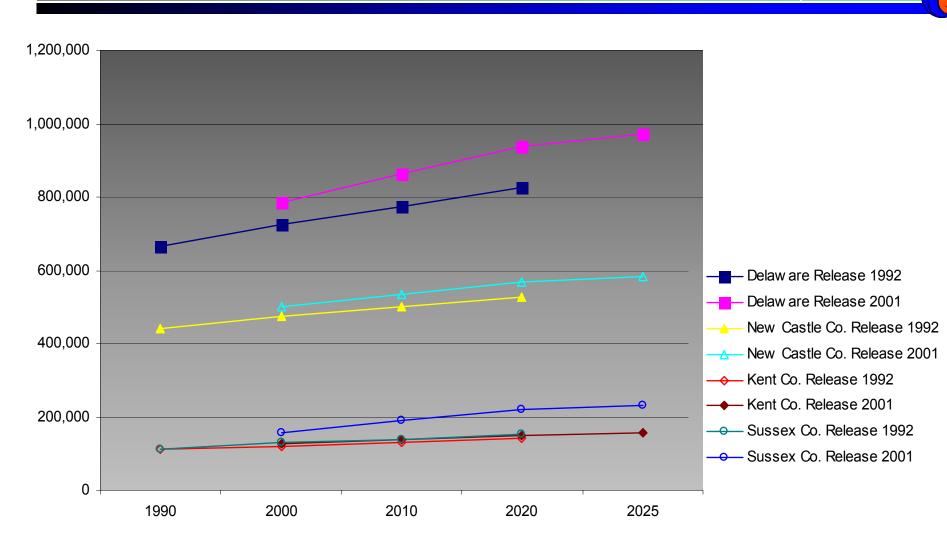
TRIP 4
SERVICE PROVIDED

Delaware - Yes Pennsylvania - No Maryland -No New Jersey - No

POPULATION PROJECTIONS

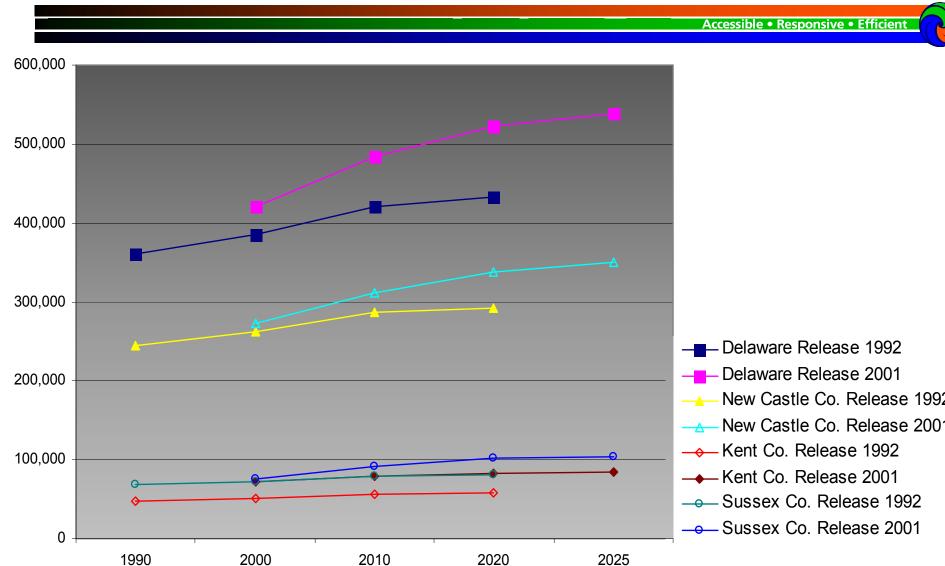
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EMPLOYMENT PROJECTIONS

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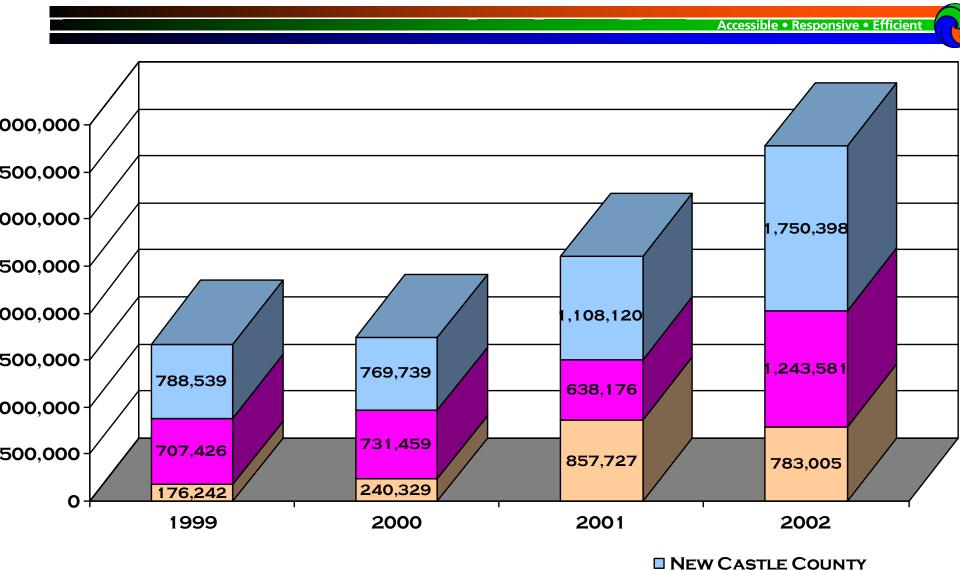
21

COMMERCIAL SQUARE FOOTAGE APPROVED

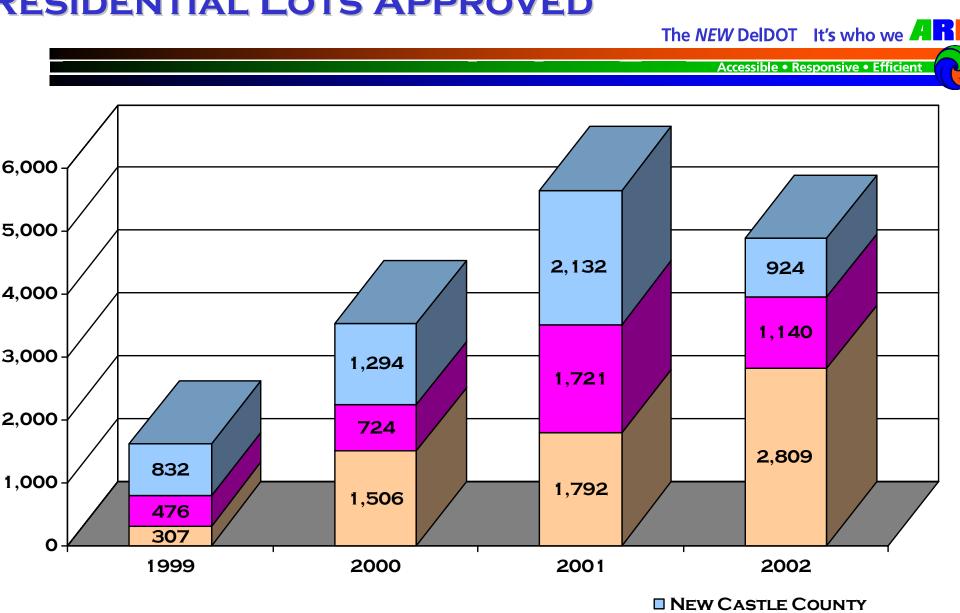
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■ KENT COUNTY

■ SUSSEX COUNTY

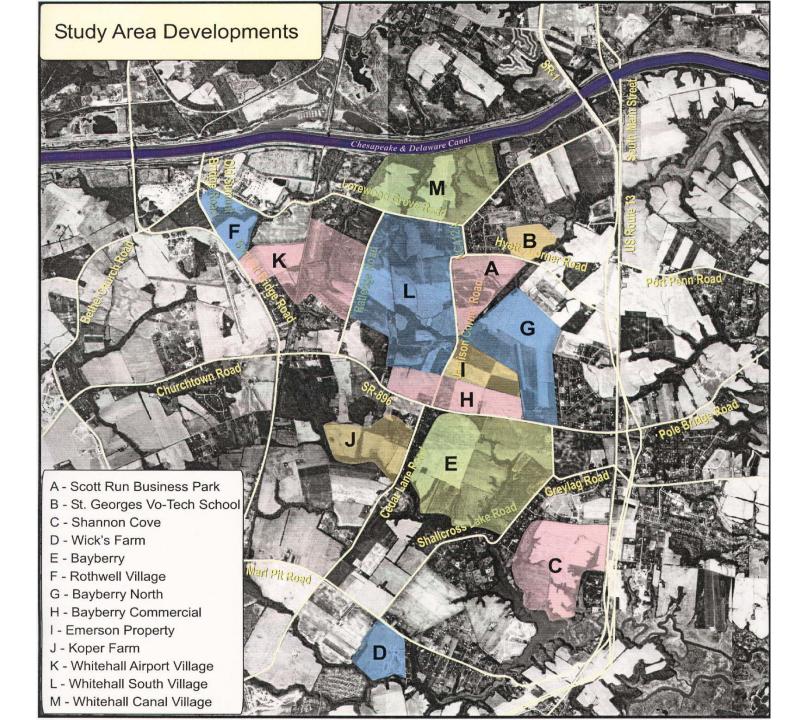


RESIDENTIAL LOTS APPROVED



■ KENT COUNTY

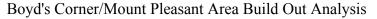
■ SUSSEX COUNTY

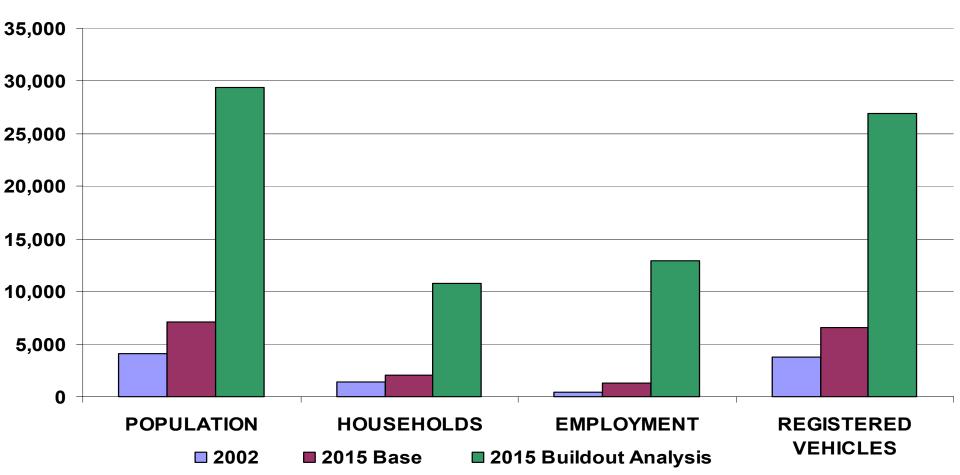


STUDY AREA CHARACTERISTICS

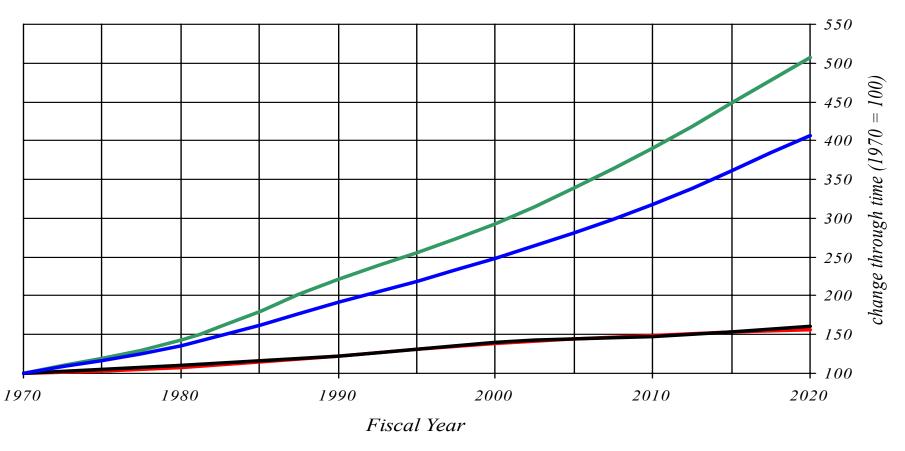
The *NEW* DelDOT It's who we

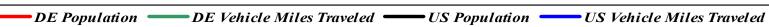
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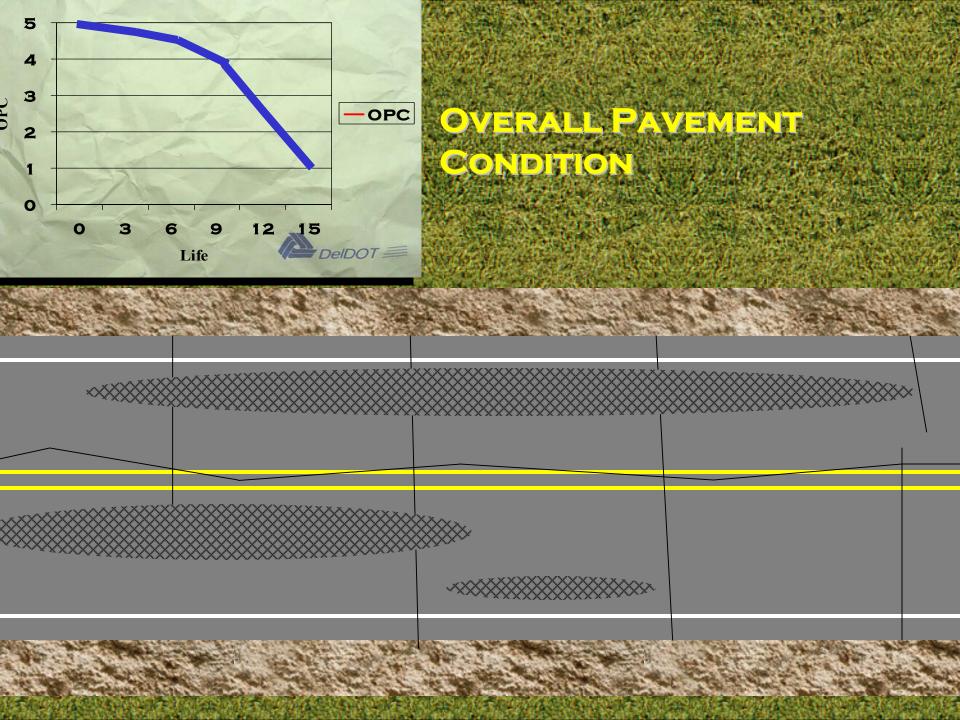




Delaware vs. National Trends

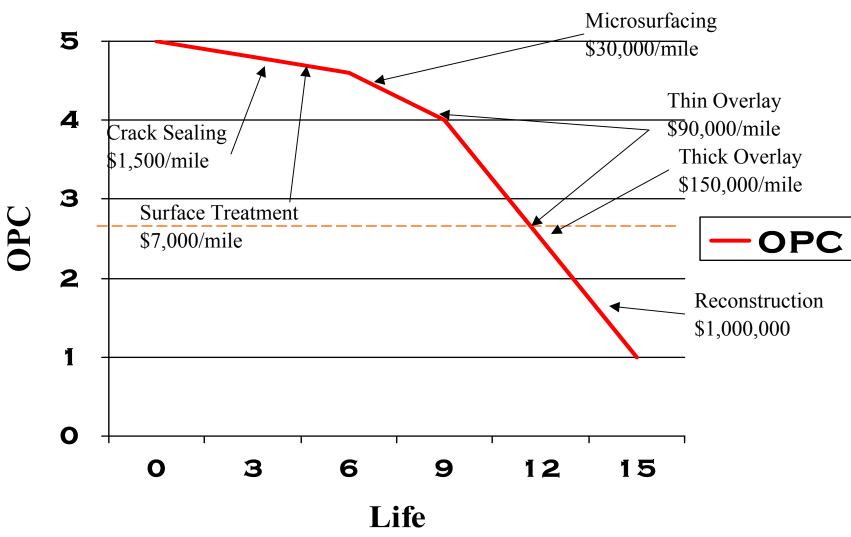






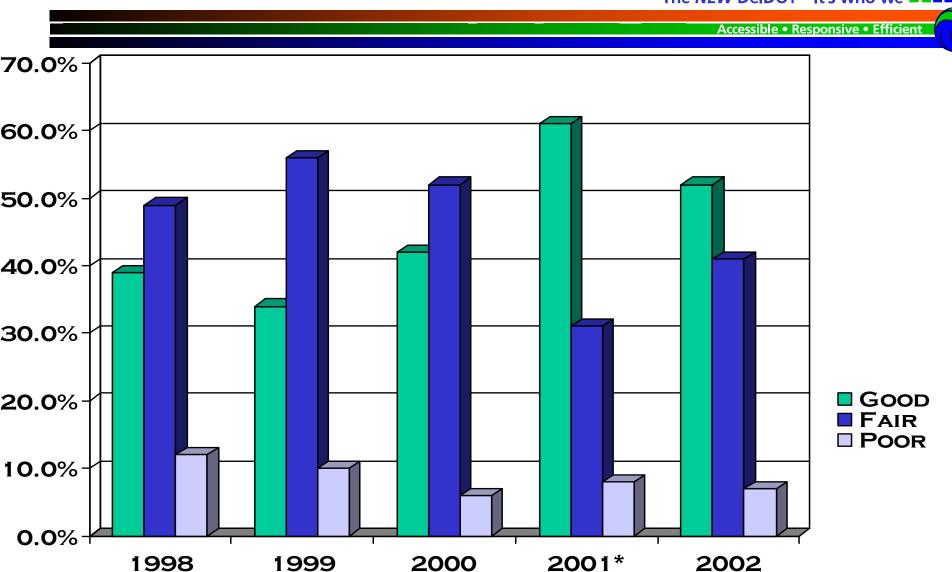
TREATMENT COSTS

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PAYEMENT CONDITION





PAVEMENT MANAGEMENT OVERVIEW

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- "Worst First" repair strategies are expensive.
- \$1 in preventive maintenance is worth \$4 to \$8 of rehabilitation.
- We want to use the Right Repair in the Right Location at the Right Time.

We want to maintain roads that look like this:



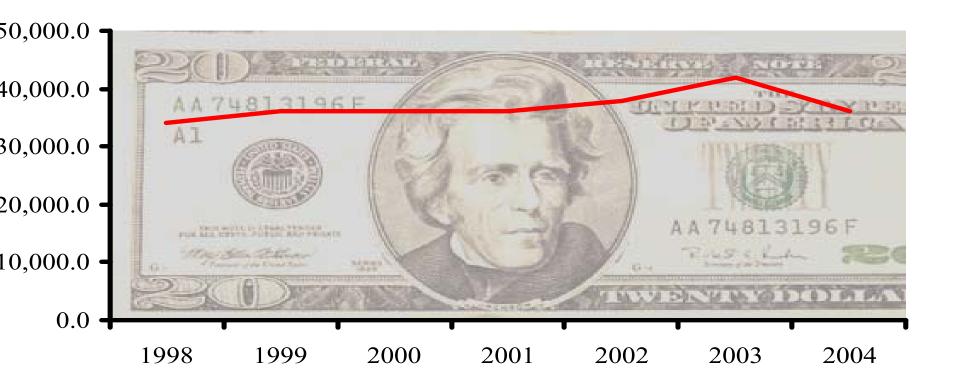
Not roads that look like this:



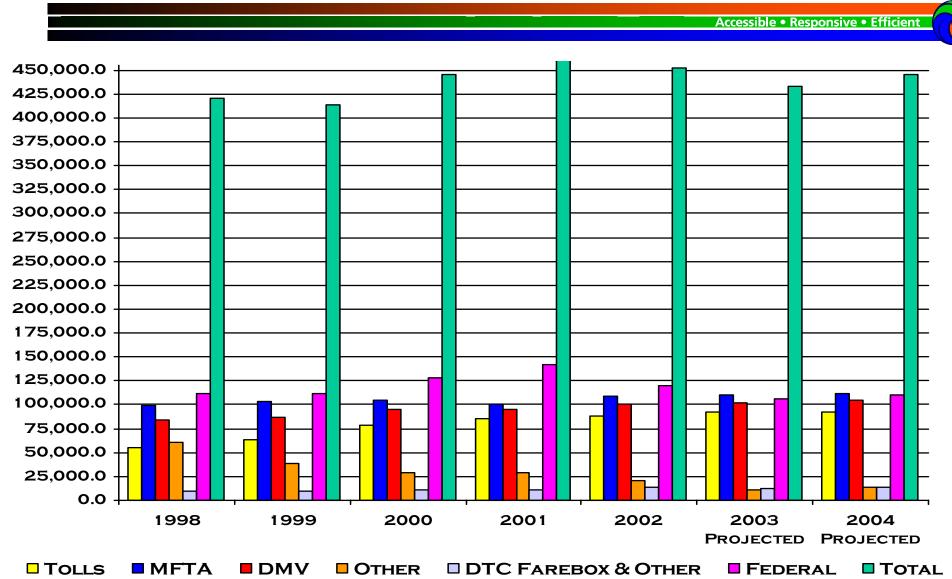
PAVE AND REHAB FUNDING (IN \$000s)

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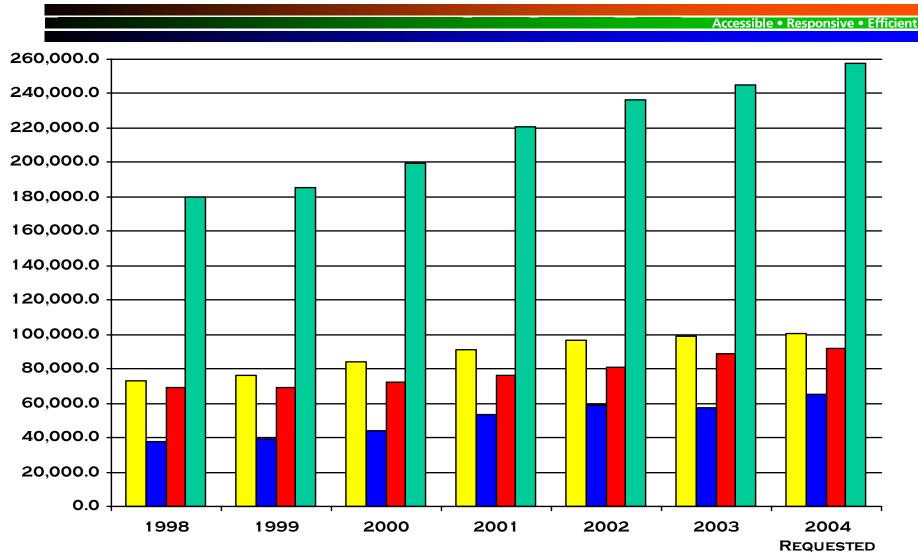
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TY 1998 - 2004 RESOURCES (IN \$000s)



FY 1998 - 2004 OPERATING BUDGET (IN \$000s)

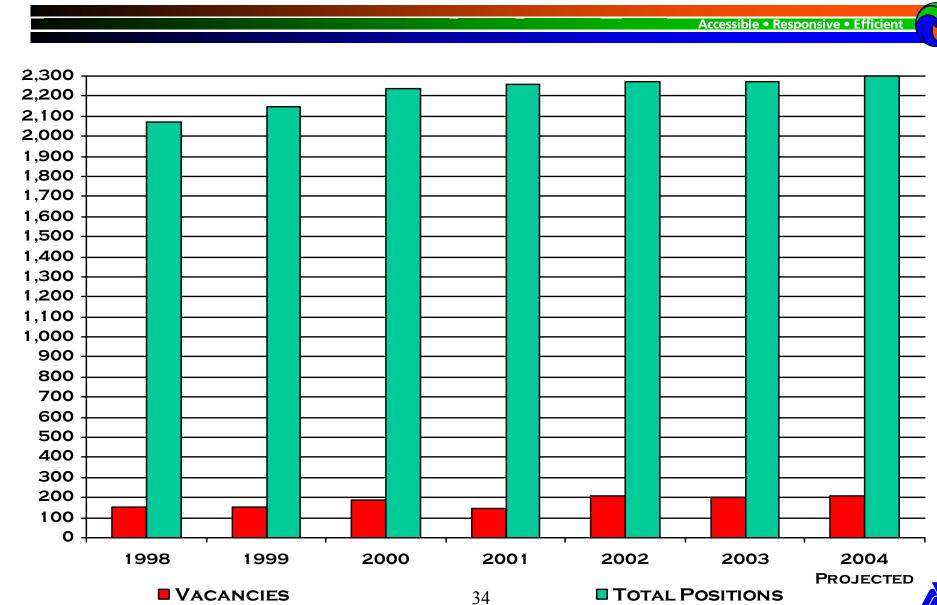




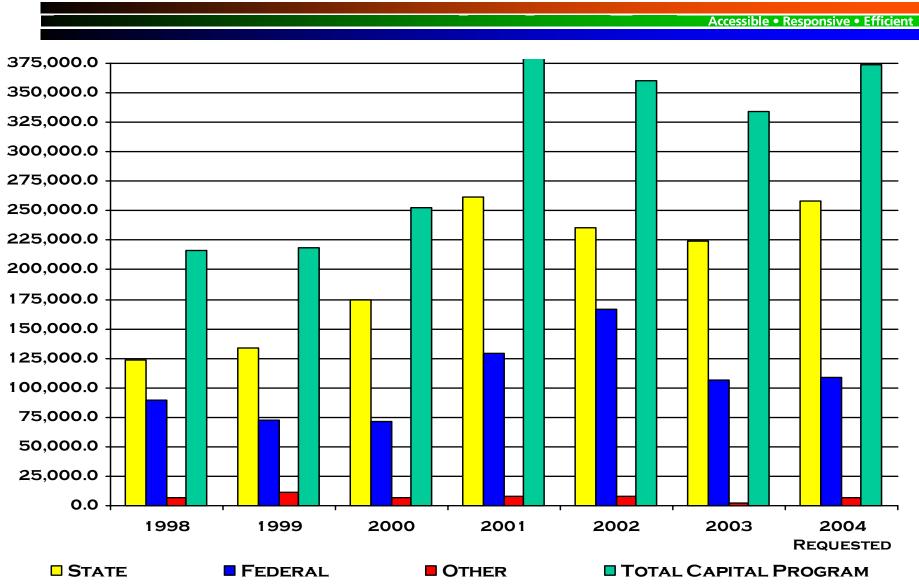
77 1998 – 2004 TOTAL POSITIONS VS.







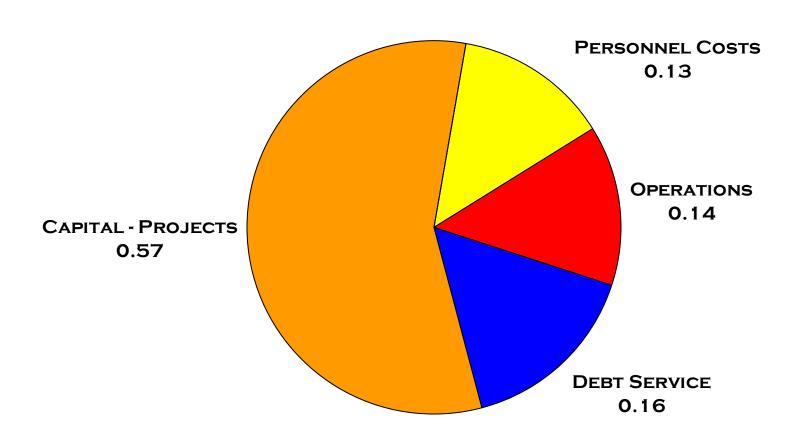
FY 1998 - 2004 CAPITAL PROGRAM (IN \$000s)



FISCAL YEAR 2003 USES

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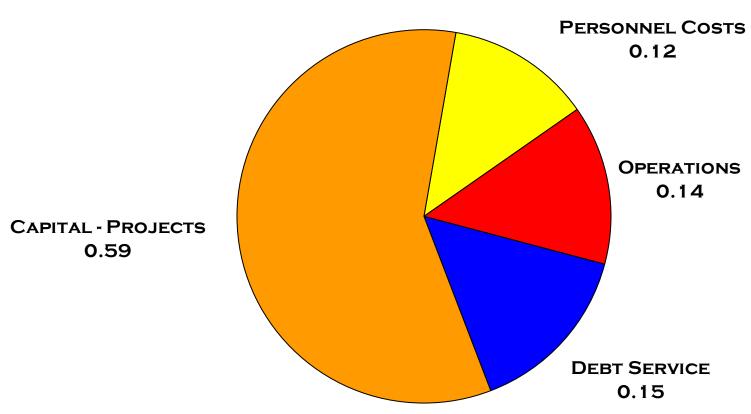
FOR EVERY \$1 USED . . . \$566.5 M



FISCAL YEAR 2004 USES

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FOR EVERY \$1 USED . . . \$618.1 M



FISCAL YEAR 2004 BUDGET REQUESTS

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| • | De | partm | ent O | perations |
|---|----|-------|-------|-----------|
|---|----|-------|-------|-----------|

\$165.4

- TTF Revenue Support \$152.3
- DTC Revenue Support \$13.1
- Debt Service

\$92.3

Capital Authorization

\$373.5

TTF Support

\$258.4

Federal

\$115.1

